

## Message Text

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ACTION EB-08

INFO OCT-01 AF-08 ARA-06 EA-07 EUR-12 NEA-10 ISO-00 FEA-01

ERDA-05 AID-05 CEA-01 CIAE-00 CIEP-01 COME-00 DODE-00

FPC-01 H-01 INR-07 INT-05 L-03 NSAE-00 NSC-05 OMB-01

PM-04 USIA-06 OES-06 SP-02 SS-15 STR-04 TRSE-00

ACDA-07 PA-01 PRS-01 IO-13 /147 W

-----190143 096902 /20

R 181439Z FEB 77

FM AMEMBASSY VIENNA

TO SECSTATE WASHDC 0859

AMEMBASSY ABU DHABI

AMEMBASSY ALGIERS

AMEMBASSY CARACAS

AMEMBASSY DOAH

AMEMBASSY JAKARTA

AMEMBASSY JIDDA

AMEMBASSY KUWAIT

AMEMBASSY LAGOS

AMEMBASSY LIBREVILLE

AMEMBASSY LONDON

AMEMBASSY MANAMA

AMEMBASSY MUSCAT

AMEMBASSY PARIS

AMEMBASSY QUITO

AMEMBASSY TEHRAN

AMEMBASSY TRIPOLI

USINT BAGHDAD

AMCONSUL DHAHRAN

C O N F I D E N T I A L VIENNA 1342

EO 11652: GDS

TAGS: ENRG, OPEC

SUBJ: CONVERSATION WITH NEW OPEC SECRETARY GENERAL

REF: (A) VIENNA 0336, (B) DOHA 0041

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1. FOLLOWING SEVERAL EARLIER SOCIAL CONTACTS WITH HIM, I  
MADE A FORMAL CALL TODAY ON THE NEW OPEC SECRETARY GENERAL  
ALI JAIDAH. THE ECONOMIC COUNSELOR ACCOMPANIED ME.

2. JAIDAH CAME OUT OF ECONOMIC COMMISSION BOARD MEETIN--  
IN WHICH HE EVIDENTLY IS TRYING TO PLAY MAJOR ROLE--

TO RECEIVE US, AND DESPITE TIME PRESSURE WAS CORDIAL AND  
QUITE TALKATIVE. HIS PRINCIPAL MESSAGE WAS THE OVER-  
RIDING NEED TO REPLACE WHAT HE TERMED AN EARLIER  
"CONFRONTATIONAL POSTURE" WITH AN OPEN DIALOGUE BETWEEN  
"THE BUYERS AND SELLERS." HE RECOGNIZED FRANKLY THAT  
THEIR INTERESTS WOULD DIFFER--AS DID INTERESTS  
BETWEEN MEMBERS OF HIS OWN ORGANIZATION. THESE  
DIFFERENCES, HOWEVER, COULD ONLY BE DISTORTED AND  
AGGRAVATED BY CONFRONTATIONAL TACTICS. I ASSURED JAIDAH  
THAT MY PURPOSE IN COMING WAS TO CONTINUE THE DIALOGUE  
HE HAD HAD IN DOAH WITH THE AMBASSADOR AND HIS STAFF,  
IN HIS NEW CAPACITY AND LOCATION.

3. WITH RESPECT TO THE RECURRING RUMORS THAT THE  
VIENNA ECB MEETING IS WORKING OUT A COMPROMISE PRICE  
ARRANGEMENT THAT WOULD END THE TWO-TIER SYSTEM, JAIDAH  
STATED CATEGORICALLY THAT THAT IS A "POLITICAL DECISION"  
THAT WILL ONLY BE MADE AT THE HIGHEST LEVEL IN THE  
MEMBER GOVERNMENTS--HENCE THE VARIOUS BILATERAL  
EFFORTS UNDERTAKEN TO THIS END. THE ECB IN CONTRAST,  
IS A TECHNICAL BODY WHICH MUST DEAL WITH THE TECHNICAL  
QUESTIONS THAT FOLLOW AFTER POLITICAL DECISIONS. I  
HAVE NO REASON TO DOUBT THE SECGEN'S STATEMENT (WHICH  
CONFORMS TO ALL ELSE WE'VE HEARD HERE), BUT I SENSED  
THAT HE IS MAKING AN EXTREME EFFORT IN FORMAL MEETINGS,  
THE CORRIDORS, AND ELSEWHERE TO ADVANTAGE OF THE  
ECB OPPORTUNITY TO EXPLORE OTHER BASES FOR A COMPRO-  
MISE. I SENSED, TOO, HOWEVER, THAT THESE EFFORTS HAD  
RUN AGROUND OF CONTINUING DIFFERENCES IN THE POSITIONS  
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OF THE MEMBER GOVERNMENTS.

4. COMMENT: JAIDAH LEAVES ONE WITH THE CLEAR IMPRES-  
SION THAT HE WILL PLAY A MUCH MORE ACTIVIST ROLE AS  
SECRETARY GENERAL THAN DID HIS PREDECESSOR, FEYIDE.  
HE SAID THAT HE HAD PLANS TO MAKE CHANGES IN THE  
ORGANIZATION, BUT HAD NOT YET HAD TIME TO DEVELOP THESE  
FULLY ENOUGH TO COMMENT. HE MENTIONED, TOO, THAT HE  
WOULD BE IN LONDON AND PARIS NEXT WEEK ON "OFFICIAL  
BUSINESS," BUT DID NOT DISCLOSE ITS NATURE. ON THE  
BASIS OF THIS FIRST MEETING I AM HOPEFUL THAT THERE  
MAY BE A SOMEWHAT MORE COOPERATIVE RELATIONSHIP THAN  
WE HAD WITH JAIDAH'S PREDECESSOR, BUT ONLY TIME WILL  
TELL. BUCHANAN

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PETROLEUM, SECRETARY GENERAL, FOREIGN TRADE, DIPLOMATIC DISCUSSIONS  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Source:** CORE  
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**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
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**Litigation History:**  
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**Message ID:** e762f2c3-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EB  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
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**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 VIENNA 336, 77 DOHA 41  
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**Review Content Flags:**  
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**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3276142  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CONVERSATION WITH NEW OPEC SECRETARY GENERAL  
**TAGS:** ENRG, OPEC  
**To:** STATE ABU DHABI  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/e762f2c3-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
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